





(History & Organization)

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Manufacturing Capacity

Sales Records

(Products

Attachments - Certifications



About the Company



General Information

- Establishment: Sept, 1958
- Company Registered Title
 - Shin Myung Motor Corporation (SMC)
- **Number of Employees: 160** (including China facility)
- Paid-in Capital: 515M KRW
- Listings, Qualifications & Certifications (See Attachment)
 - KS: Korean Standards
 - ISO 9001
 - Other distinguished certifications
- **●** Sales Revenue (2015):16.2B KRW







About the Company



■ Vision & Mission

- Staying at high standard Business Ethics & Societal Responsibility
- Leading the industry with *Quality Products & Cost Effectiveness*
- Focusing on growth based on *Credibility*, *Reliability*, and *Partnership* with Customers

■ Management Strategy

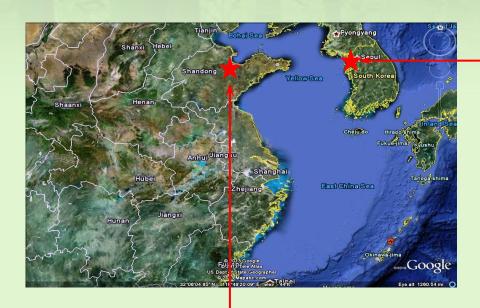
- Proactive & active response to customer's requirement
- Nener Burnt & No replacement
- Focus on customer's satisfaction
- Cooperation with partners and associates



About the Company



- Seoul Office: Oversea & Domestic Marketing
- Gimpo Headquarters & Production Facility



China Production Facility: Qixia
 Economic Zone, Shandong Province











History & Organization



Company History

- 1958: Establishment of Shin Myung Electric Mfg. Co.., LTD First Private Motor Maker in Korea
- 1974: KS (Korea Standard) approval for single and three phase motor
- 1976: Award for Q.C standardization contest by Ministry of Commercial and Industry
- 1981: UL approval
- 1990: Japanese DEN approval & CSA approval for 3 phase motor
- 1994: China factory established (Yantai Xinmiung Elec'Mfg' Co., LTD)
- 1995: TUV and CE approval
- 1998: Geared Motor (EP+ & High Efficiency) production start
- 2000: ISO 9001 and Korea Venture Corp. approval / Set a partnership with Siemens
- 2004: Gimpo Factory established
- 2012: Establishment of Seoul Office and Tech Lab including 2nd production facility / Achievement of \$5M export award



History & Organization



China

Factory

Technology

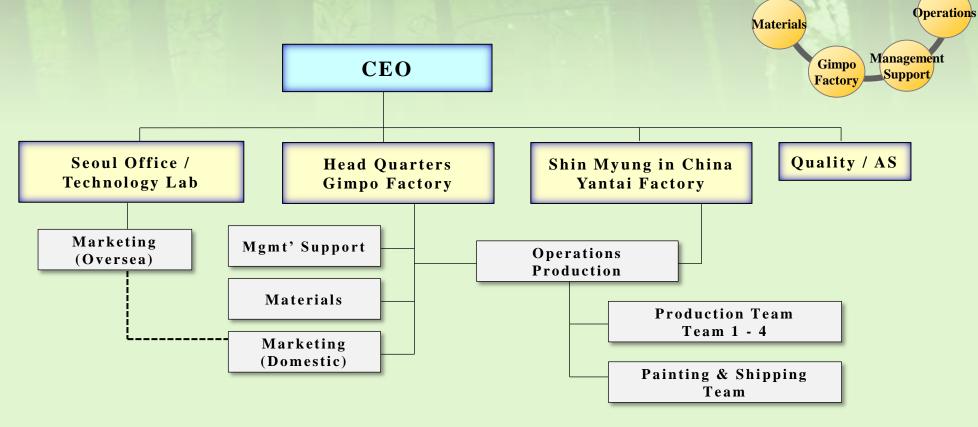
Lab

Marketing

/Sales

Organization

• Work on network based formation & hierarchical structure





Sales & Marketing



■ Sales Representatives & Marketing

- Oversea Marketing
 - Direct sales between SMC and End User
 - Mainly for manufacturing customers'
- Domestic Marketing: Over 40
 distributors (Sales Rep or Distributors)
 - Two ways for sales

 - Indirect Sales: Sales Rep
 ⇔ End
 User for whole & retail sale
- Each agency is working for its own revenue by partnership and official sales rep certified by SMC (Sales Rep Agreement)

Designated by Local Area





Products & Manufacturing Capacity



■ Standard and High Efficiency Motors

• Single Phase

- Various types and models can be manufactured by frame, dimension, & size
- Characteristics: 2 & 4 Pole, 60Hz/50Hz, from ¼
 HP to 5 HP, Capacitor Run / TEFC / Cradle Base / Agricultural Dryer Type

• Three Phases

- Possible to be manufactured by frame, dimension, size, & usage
- Characteristics: 2 thru 8 Pole, 60Hz/50Hz, from
 HP to 220 HP, Standard / Flange / Wood Work
 / Hydraulic Pump / Custom designed Industrial
 Types





Products & Manufacturing Capacity



- Efficiency Plus (+) & High Efficiency Geared Motors
 - Highly recommended products manufactured by SMC since 1998 due to much lower level of noise, less expensive operating cost, extended life cycle, and suitable for high peak
 - Produced by Ratio, Case Frame, Dimension, & Required Output Type
 - Characteristics: Single to Three Phases, ¼ HP to 20 HP, 130 260 Core, 60Hz/50Hz
- Special Types of Motors
 - Customized by end user's specification
 - Fan & Cooler Motor
 - Over 100 HP Reducer & Gear Box
 - V/S Motor







Products & Manufacturing Capacity



■ Manufacturing Capability

• Production Equipment including Press, Die-casting, Test Bench, & Others



















■ Manufacturing Capacity





- Yearly based Production Capacity
 - For Motor: 500,000 units (ea)
 - For Geared Motor: 150,000 units (ea)
 - For Custom designed: depend upon requested & required specification



Sales References & Records



Oversea Sales

• USA

- AO Smith: \$10M USD / Yr, 1988 2004
- GE: \$5M USD / Yr, 1990-2004
- UMC: \$10M USD / Yr, 2012 present

Japan

- Tzudakoma: \$0.8M USD / Yr, 1995-2003
- Fluda: \$1M USD / Yr, 1993-2003
- Miura: \$0.5M USD / Yr, 1996-2000

Domestic Sales

- Over 40 distributors: 13B KRW for 2014
- One of major customers via distributors is DooSan Infra Core Co., Ltd

 - HYUNDIA WIA Co., Ltd
 - HANHWA Machinery Co., Ltd
 - SMEC



Brief Introduction of SMC Products



■ Single Phase

SINGEL PHASE INDUCTION MOTORS STANDARD TYPE



SINGEL PHASE INDUCTION MOTORS
TEFC TYPE



■ Three Phase

THREE PHASE INDUCTION MOTORS STANDARD TYPE



THREE PHASE INDUCTION MOTORS FLANGE TYPE



2POLES
4POLES
6POLES

SINGEL PHASE INDUCTION MOTORS CAPACITOR TYPE



SINGEL PHASE INDUCTION MOTORS CRADLE BASE TYPE



THREE PHASE INDUCTION MOTORS FOR WOOD WOKR



THREE PHASE INDUCTION MOTORS HYDRAULIC PUMP TYPE

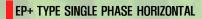




Brief Introduction of SMC Products



■ Geared Motors





EP+ TYPE SINGLE PHASE VERTICAL



SMG TYPE SINGLE PHASE VERTICAL



GEAR BOX



EP+ TYPE THREE PHASE HORIZONTAL



EP+ TYPE THREE PHASE VERTICAL



SMG TYPE THREE PHASE HORIZONTAL SMG TYPE THREE PHASE VERTICAL





GEAR BOX





Brief Introduction of SMC Products











■ Special Types

For Agricultural Dryer, Furnace, Laundary, Machine Tools, Food Cutting, & Others













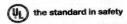
Attachments

Certifications





■ UL Certificate



Underwriters Laboratories

File E74002

Vol 1

Issued: 2008-06-09 Revised: 2008-06-10

FOLLOW-UP SERVICE PROCEDURE

COMPONENT - MOTORS

Manufacturer:

SHINMYUNG ELECTRIC CO LTD 1813-1 HAGUN-RI

18

YANGCHON-MYEON GIMPO-SI GYEONGGI-DO 415-843 KOREA

Applicant: (801313-001) SAME AS MANUFACTURER

Recognized Company: (801313-001) SAME AS MANUFACTURER

This Procedure authorizes the above manufacturer to use the marking specified by Underwriters Laboratories Inc.(ULL), or any authorized licensee of UL, only on products covered by this Procedure, in accordance with the applicable UL Services Agreement.

The prescribed Mark or Marking shall be used only at the above manufacturing location on such products which comply with this Procedure and any other applicable requirements.

The Procedure contains information for the use of the above named Manufacturer and representatives of Underwriters Laboratories Inc. and is not to be used for any other purpose. It is lent to the Manufacturer with the understanding tunit is not to be copied, either wholly or in part, and that it will be returned to Underwriters Laboratories Inc. (UL) or any authorized licensee of UL, upon request.

This PROCEDURE, and any subsequent revision, is the property of Underwriters Laboratories Inc. (UL) and the authorized licensee of UL and is not transferable.

Underwriters Laboratories Inc.

Stephen Hewson Senior Vice President Global Follow-Up Service Operations William R. Carrey

William R. Carney Director North American Certification Program File E74002 Vol. 1 Sec. 3 Page 1 Issued: 01-17-95 and Report Revised: 04-28-00

DESCRIPTION

PRODUCT COVERED:

* Component - Motors Construction, Models SM, SMT, SOP, TE, and TES Series, may be followed by a letter G to indicate the addition of gears, followed by I or N to indicate IEC or NEWA frame type, followed by a number for the frame size, followed by C, F, or J, followed by five digits, followed by A, M, or N, followed by D or S as detailed under Nomenclature.

SCOPE OF RECOGNITION:

oltage	Max 460 V
hase	1 or 3
oles	2 or 4
D	1/4 - 30
speed	Max 3600 R





■ CE Certificate

CERTIFICATE



of Conformity

Low Voltage Directive 73/23/EEC as last amended by EEC Directive 93/68/EEC

Registration No.: AN 9554260
Report No.: E 9564957E01

The Holder of Certificate

Shin Myung Electric Mfg. Co., Ltd.

9B-1L, Banwol Industrial Estate, 835-4 Wonsi Dong, Ansan Shi Gyeonggi Do, 425-090, R.O.K

has demonstrated that its

Product

: Three Phase Induction Motors

Identification Model Designation

: 3PH 4P 0.25, 0.5, 1, 2, 3, 5, 7.5, 10HP

Serial No. : 000

(TE series)
: 0001, 0002, 0003, 0004, 0005, 0006, 0007, 0008

is in conformity with all provisions of Annex I of Council Directive 73/23/EEC, in its latest amended version, referred to as the Low Voltage Directive.

This Certificate of Conformity is based on an evaluation of a sample of the above mentioned product as documented in the Technical Report. It does not imply an assessment of the whole production and does not permit the use of a mark of conformity of TÜV Rheinland. The holder of certificate is authorized to use this Certificate of Conformity in connection with the EC-declaration of conformity according to Annex IV of the Directive.

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Certification Body Der Leiter

i.A. 7 Dipl.-Ing. Pape

Cologne, 06.11.1995

TÜV Rheinland Product Safety GmbH - Am Grauen Stein - D-51105 Köln CE The CE Marking may be used if all relevant and effective EC Directives are complied with.

CERTIFICATE



of Conformity

Low Voltage Directive 73/23/EEC as last amended by EEC Directive 93/68/EEC

Registration No.: AN 9554259

Report No.: E 9564956E01

The Holder of Certificate

Shin Myung Electric Mfg. Co., Ltd.

9B-1L, Banwol Industrial Estate, 835-4 Wonsi Dong, Ansan Shi Gyeonggi Do, 425-090, R.O.K

has demonstrated that its

Product

: Single Phase Induction Motor

Identification

Model Designation : 1PH 2P 2HP

Serial No

. 0009

is in conformity with all provisions of Annex I of Council Directive 73/23/EEC, in its latest amended version, referred to as the Low Voltage Directive.

This Certificate of Conformity is based on an evaluation of a sample of the above mentioned product as documented in the Technical Report. It does not imply an assessment of the whole production and does not permit the use of a mark of conformity of TÜV Rheinland. The holder of certificate is authorized to use this Certificate of Conformity in connection with the EC-declaration of conformity according to Annex TV of the Directive.

Cologne, 03.11.1995



Certification Body Der Leiter

Dipl.-Ing. Pape

TÜV Rheinland Product Safety GmbH - Am Grauen Stein - D-51105 Köln CE The CE Marking may be used if all relevant and effective EC Directives are complied with.

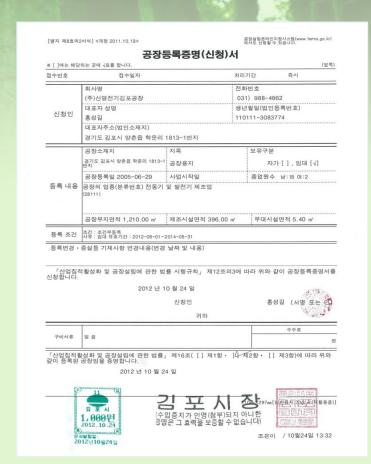




Business Registration



Business Registration Certificate



Factory Registration Certificate





High Efficiency Products Certificate













Three-Phase 4P_3.7kW

Three-Phase 4P_5.5kW

Three-Phase 4P_7.5kW

Three-Phase 4P_37kW

Three-Phase 4P_0.75kW

Three-Phase 4P_1.5kW



요출판	리기자재 신고 확인서	
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에너지콘	t리공단 이 사 (改立)	

Three-Phase 4P 15kW







Three-Phase 4P_2.2kW

국내』외 인증서



■ 기타 인증서



제 20076128 호 연구개발전담부서인정서 1.전담부서명: 연구개발팀 [소속기업명: (주)신명전기] 2.소 재 지 : R 학운리 1813-1 3.신고연월일: 「기술개발촉진법 시행령」 제15조 제2항 및 동 시행규칙 제8조 제2항에 따라 위와 같이 기업의 연구개발전담부서로 인정합니다. 2007년 12월 24일 실명 한국산업기술진흥협회장

제 140601 - 01310 호 기술혁신형 중소기업(INNO-BIZ) 확인서 명: (주)신명전기 소 : 경기 김포시 양촌면 학운리 1813-1 급 : A 유효기간: 2014. 11. 10 ~ 2017. 11. 9 위 업체는 기술혁신형 중소기업 발굴 육성사업에 의해 선정된 기술혁신형 중소기업(INNO-BIZ)임을 확인합니다. 2014년 11월 10일

Quality Management System Certificate Research and Development Department Certificate Innovation business Confirmation of Inno-Biz Certificate



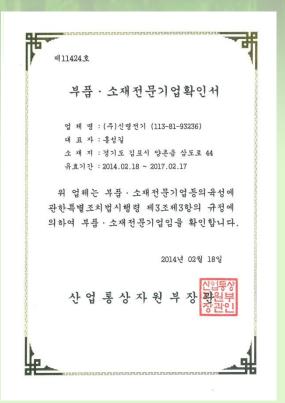
국내』외 인증서



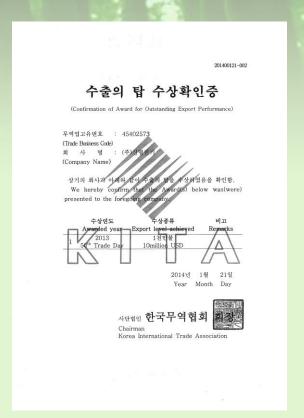
■ 기타 인증서

제 20140111737 호 벤처기업확인서 지 : 경기도 김포시 양촌읍 삼도로 44 확 인 유 형 : 기술평가보증기업(기술보증기금) 평 가 기 관 : 기술보증기금 유 효 기 간 : 2014년11월03일 ~ 2016년11월02일 위 업체는 벤처기업육성에관한특별조치법 제25조의 규정에 의하여 벤처기업임을 확인합니다. 2014년 11월 03일 1< Ⅰ ㅂ □ 기술보증기금 이사장

> As a Venture Company Certificate



Parts · Material Specialized certificate



Confirmation of Award for Outstanding Export Performance



